

Network Communications International Corp d/b/a NCIC Inmate  
Communications  
607 East Whaley Street  
Longview, TX 75601

March 24, 2022  
Via Email

Alabama Public Service Commission  
Dee.Newman@psc.alabama.gov;  
Tom.Jones@psc.alabama.gov;  
Darrell.Baker@psc.alabama.gov

RE: AL Annual Financial Statements - INMATE

Dear Sir or Madam:

Please find financial statements for Network Communications International Corp d/b/a NCIC Inmate Communications for their fiscal year ended 2021 attached. This information is being supplied to you in compliance with the Alabama Public Service Commission requirement for Annual Report submission. More detailed information is available upon request from staff.

A copy of this report has been emailed to Dee.Newman@psc.alabama.gov, Tom.Jones@psc.alabama.gov and Darrell.Baker@psc.alabama.gov.

Questions pertaining to this filing should be addressed to my attention at 407-659-8757. Thank you for your assistance.

Sincerely,



**Inteserra, Inc.**  
Authorized Representative

Priscilla Feliciano  
Regulatory Compliance Specialist II

enclosures

cc: Stephanie Jackson, Network Communications International Corp d/b/a NCIC  
Inmate Communications  
file: Network Communications International Corp - Reporting- Alabama

**NETWORK COMMUNICATIONS INTERNATIONAL CORPORATION  
INTERNATIONAL CALLING SERVICES CORPORATION AND  
POPE AND WALTERS, LLC  
COMBINED BALANCE SHEETS  
December 31**

<b>Assets</b>		
	<u>2021</u>	<u>2020</u>
<b>Current Assets:</b>		
Cash and cash equivalents	\$ 455,426	\$ 3,128,643
Trade accounts receivable	2,260,284	1,844,230
Materials and supplies	439,589	639,222
Contract assets	3,807,629	3,162,768
Prepaid expenses and other current assets	<u>2,748,299</u>	<u>561,814</u>
<b>Total Current Assets</b>	<u>9,711,227</u>	<u>9,356,677</u>
<b>Property, Plant, and Equipment:</b>		
Plant in service	6,885,051	6,178,112
Less: Accumulated depreciation	<u>(3,320,581)</u>	<u>(3,086,452)</u>
<b>Net Property, Plant, and Equipment</b>	<u>3,564,470</u>	<u>3,091,660</u>
<b>Noncurrent Assets:</b>		
Intangibles, net of accumulated amortization	2,350,225	1,128,380
Noncurrent contract assets	3,285,298	2,819,010
Other noncurrent assets	<u>209,862</u>	<u>280,955</u>
<b>Total Noncurrent Assets</b>	<u>5,825,385</u>	<u>4,228,345</u>
<b>Total Assets</b>	<u>\$ 19,101,082</u>	<u>\$ 16,676,682</u>

**NETWORK COMMUNICATIONS INTERNATIONAL CORPORATION  
INTERNATIONAL CALLING SERVICES CORPORATION AND  
POPE AND WALTERS, LLC  
COMBINED BALANCE SHEETS  
December 31**

<b>Liabilities and Stockholders' and Members' Equity</b>		
	<u>2021</u>	<u>2020</u>
<b>Current Liabilities:</b>		
Income taxes accrued	\$ 45,565	\$ 12,200
Current maturities under intangible agreements	119,234	112,836
Accounts payable	2,621,771	2,640,740
Accrued expenses	1,042,878	866,358
Contract liabilities	<u>1,159,833</u>	<u>944,883</u>
<b>Total Current Liabilities</b>	<u><b>4,989,281</b></u>	<u><b>4,577,017</b></u>
<b>Noncurrent Liabilities:</b>		
Deferred income taxes	9,697	9,697
Paycheck Protection Program (PPP) loan	-0-	1,021,845
Obligations under intangible agreements	<u>124,518</u>	<u>244,272</u>
<b>Total Noncurrent Liabilities</b>	<u><b>134,215</b></u>	<u><b>1,275,814</b></u>
<b>Stockholders' and Members' Equity:</b>		
Common stock	11,800	11,800
Additional paid-in capital	414,754	414,754
Retained earnings/Members' equity	<u>13,551,032</u>	<u>10,397,297</u>
<b>Total Stockholders' and Members' Equity</b>	<u><b>13,977,586</b></u>	<u><b>10,823,851</b></u>
<b>Total Liabilities and Stockholders' and Members' Equity</b>	<u><b>\$ 18,101,082</b></u>	<u><b>\$ 16,676,682</b></u>

**NETWORK COMMUNICATIONS INTERNATIONAL CORPORATION**  
**INTERNATIONAL CALLING SERVICES CORPORATION AND**  
**POPE AND WALTERS, LLC**  
**COMBINED STATEMENTS OF OPERATIONS**  
**For the Years Ended December 31**

	<u>2021</u>	<u>2020</u>
<b>Revenues:</b>		
Telecommunication services	\$ 61,345,988	\$ 47,354,189
Other	351	3,531
<b>Total Revenues</b>	<u>61,346,339</u>	<u>47,357,720</u>
<b>Expenses:</b>		
Commissions expense	28,574,161	21,854,707
Origination fees	2,051,421	1,642,103
Operator costs	1,822,058	1,475,340
Facility costs	5,626,868	3,852,858
Billing and collection costs	1,633,638	1,258,560
Administrative salaries and benefits	7,002,362	6,172,301
Depreciation and amortization	1,016,681	626,531
Selling, general, and administrative expenses	4,773,015	3,220,980
<b>Total Expenses</b>	<u>52,500,204</u>	<u>40,103,380</u>
<b>Operating Income</b>	<u>8,846,135</u>	<u>7,254,340</u>
<b>Other Income (Expense):</b>		
Interest expense	(17,131)	(30,098)
Gains (losses) on marketable equity securities	50,660	32,437
Forgiveness of PPP loan	1,021,845	-0-
Other income	10,554	9,178
<b>Total Other Income (Expense)</b>	<u>1,065,928</u>	<u>11,517</u>
<b>Income Before Income Taxes</b>	9,912,063	7,265,857
<b>Income Taxes</b>	<u>(198,623)</u>	<u>(127,001)</u>
<b>Net Income</b>	<u>\$ 9,713,440</u>	<u>\$ 7,138,856</u>