

S T A T E O F M I C H I G A N

BOARD OF COMMISSIONERS OF THE COUNTY OF ALLEGAN

November 14, 2013

SHERIFF'S DEPARTMENT—AWARD INMATE PHONE AND VIDEO VISITATION SYSTEM BID

WHEREAS, the Sheriff's Department requested an RFP (Request for Proposal) be released for an Inmate Phone and Video Visitation System for the new Jail currently under construction and due for completion in the first quarter of 2014; and

WHEREAS, the County released an RFP to which all bids received were evaluated by the project team who is hereby recommending that the bid and contract be awarded to Telmate LLC.

THEREFORE BE IT RESOLVED that the Allegan County Board of Commissioners hereby awards the bid for the Inmate Phone and Video Visitation System to Telmate LLC of 655 Montgomery Street, 18th Floor, San Francisco, California, 94111; and

BE IT FURTHER RESPOLVED that the Board Chairman and/or the County Administrator are authorized to sign the service agreement and any other necessary documents on behalf of the County and that the Budget and Finance Director is authorized to make the necessary budget adjustments to complete this action.



ALLEGAN COUNTY
REQUEST FOR ACTION FORM

Completed RFA form must be attached to a work order request through the Track-It System. If you have any questions regarding this process, please contact Administration @ ext. 2633.

RFA#: 111-252

Date: 11/6/13

Request Type Contract
Department Requesting Information Services
Submitted By Denise Stan
Contact Information x2636

Board Approval: All contracts \$10K and under and budgeted ongoing renewals to County Administrator; new contracts over \$10K require Board discussion.

Parties:

Allegan County and Telmate, LLC

Duration 5.5 years with 5 optional 1-year extensions

Amount \$0.00

Purpose:

Requesting approval to award Inmate Phone & Video Visitation System Bid Proposal (Project/RFP #13051) to Telmate, LLC of 655 Montgomery Street, 18th Floor, San Francisco, California, 94111. This is a revenue source for the Sheriff and no funding action will be required. Further requesting approval and authorized signature of the Inmate Phone and Video Visitation System Agreement and Attached Addendum A (compiled 10/18/2013) with the following Contract Term: Upon full execution through 6/30/19, after which five (5) additional one (1) year terms may be exercised upon written agreement by both parties sixty (60) days prior to end of current term.

RFA PRESENTATION BID FORM

Department: Information Services **Date:** 11/5/13

Item(s): Inmate Phone & Video Visitation System (RFP 13051)

Purchasing Process:

1) **Advertised:** YES / NO
If yes, where: County Website

2) **Number of Vendors bid package was sent to:**
How many in Allegan County: 0
How many in West Michigan: 1

3) **Was there a Mandatory Pre-Bid meeting:** YES / NO
If Yes, how many attended: 4

4) **Number of bids received:** 3

5) **Total Bid Amount:** \$ 0.00

6) **Bid Tab Sheet attached:** YES / NO

7) **Amount budgeted:** \$ 0.00
Difference \$ 0.00 **OVER / UNDER**

If **OVER**, explain where the money will be coming from

This is a revenue generating system – no funding needed

8) **Were grant dollars used?** YES / NO
If YES: **State Dollars** \$ **Federal Dollars** \$
If applicable, checked for suspended or debarred parties? **YES / NO**

9) **Low Bid?** YES / NO

10) **What was the criteria for awarding the bid:** Vendor must provide a state-of-the-art Inmate Phone and Video Visitation System that requires no cost to the County at a reasonable cost to inmates, their friends and families, as well as adequate revenue for the County.

11) **Recommendation of Award:** Telmate, LLC
655 Montgomery Street, 18th Floor
San Francisco, CA 94111

12) **References supplied and checked:** YES / NO

Other Comments: _____

Bid Tab for RFP # 10151

Item: Inmate Phone & Video Visitation System

Bid Opening Date: August 30, 2013 @ 4:00 pm

VENDORS:		ICSolutions 2200 Danbury Street San Antonio, TX 78217		Telemate 655 Montgomery St., Suite 1800 San Francisco, CA 94111		Securus Tech. 14651 N. Dallas Pkwy, Ste 600 Dallas, TX 75254	
A) Phone Charges and Rates (Debit, Credit, Prepaid)							
		Plan A	Plan B				
Local / Intralata - connect charge:		\$4.25 local / \$3.00 intralat: \$	\$ -	\$	2.50	\$	3.84
Local / Intralata - per minute rate:		\$0.00 Local / \$0.30 intralat \$	\$ 0.35	\$	0.25	\$	0.22
Intralata (Long Distance) - connect charge:	\$	3.00	\$ -	\$	3.00	\$	3.84
Intralata (Long Distance) - per minute rate:	\$	0.69	\$ 0.35	\$	0.35	\$	0.76
Interstate (Long Distance) - connect charge:	\$	3.95	\$ -	\$	2.50	\$	3.84
Interstate (Long Distance) - per minute rate:	\$	0.89	\$ 0.35	\$	0.35	\$	0.76
International - connect charge:	\$	4.00	\$ -	\$	3.00	\$	4.00
International - per minute rate:	\$	1.00	\$ 1.00		Varies by country	\$	1.00
B) Video Visitation System							
Video Visitation charges/rates:		\$20 per 30-minutes or less		\$0.25 (local) to \$1.00 per minute		\$20 per 20-minutes or less	
Email:		\$0.45 per message		\$0.10 (local) to \$1.00 per message		N/A	
C) Other Costs							
Operational Cost		County pays \$20,000 per month for 2 years.					
D) County Commission for Phone Usage							
	Year 1	25%	25%		30%		55%
	Year 2	25%	25%		30%		55%
	Year 3	85%	85%		30%		55%
	Year 4+	85%	85%		55%		55%
Implementation Timeframe		30 Days		90 Days (Phone) 120 Days (Video)		70 Days	