

State of Indiana RFP 17-055

Attachment L - Question regarding Section 3.2.3 ONLY

State's Response

Question No.	SECTION 3.2.3 ONLY	Specific Question/Inquiry	Specific Question/Inquiry
1	SECTION 3.2.3 ONLY	Based on revisions to the cost proposal, does this mean that the State is no longer evaluating on the cost of the tablet services, the commission to be paid back to the State, etc?	There were no revisions made to the cost proposal. On what or how proposals will be evaluated was not changed. The Addendum included corrected and clarification information only.
2	SECTION 3.2.3 ONLY	Although other amounts may be deposited into Trust, are we to just state what the costs will be for \$20-100 dollar band?	Yes. We narrowed it to this crucial amount in order to obtain a fair comparison amount proposals.
3	SECTION 3.2.3 ONLY	Please can you provide detail on the exact calculations/ingredients of the tablet solution for scoring on cost, and how you will assess this section.	Various costs/fees will be assessed three ways overall. First, since it is a no cost contract to the State, there should be no cost to the IDOC in terms of fees and charges. Second, there will be points awarded for the cost proposal that proposes the lowest cost (to users) for deposits into the offenders trust accounts by friends and family for the \$20-\$100 range. Third, the all other fees and commissions to the IDOC will be part of the overall Management Assessment/Quality section of proposal which is scored by the Evaluation Team.
4	SECTION 3.2.3 ONLY	JPay services are mentioned in Attachment N. In order to determine the related cost we would like a copy of the current JPay contract, with any addenda?	Only questions relating to section 3.2.3 are being addressed during the Q&A time period; however, Attachment L which was posted to the RFP on 03/08/17 lists the current JPay fees and active contracts can be accessed from the IDOA website: http://www.in.gov/idoa/2354.htm
5	SECTION 3.2.3 ONLY	Will the State be amending the excel cost proposal form?	No, the cost proposal will not be amended.

6	SECTION 3.2.3 ONLY	Is the State removing the requirement that this contract will be no cost to the State?	No requirements for the RFP have changed.
7	SECTION 3.2.3 ONLY	Addendum #7, states "The cost scores will be evaluated based on the lowest cost to friends and families of offenders for processing of Trust Fund Payment Fees (for processing the amount of \$20 - \$100) as indicated in the cost proposal." Does this mean the vendor can have a different fee for Trust Fund Payments in the current \$0.01 - \$20.00; \$100.01 - \$200.00 and \$200 - \$300 ranges?	The Respondent should propose the same, single fee for transactions ranging from \$20 to \$100. For example, under this rule, for a \$20.00 payment, the proposed cost would be \$5.00; for a \$50 payment, the proposed cost would be \$5.00; for a \$100 payment, proposed the cost would be \$5.00.
8	SECTION 3.2.3 ONLY	If the Vendor can have a different fee for the other payment amounts, where should the Vendor list those fees?	The Vendor should have only one fee for different amounts within the range \$20 to \$100.
9	SECTION 3.2.3 ONLY	If the Vendor can have a different fee for the other payment amounts, will those fees be evaluated?	The Vendor should have only one fee for different amounts within the range \$20 to \$100.
10	SECTION 3.2.3 ONLY	If the additional Trust Fund Payment Fees will be evaluated, how will they be evaluated?	They will be evaluated in aggregate along with all the other management and quality factors in the Management Assessment/Quality section of the scoring.
11	SECTION 3.2.3 ONLY	Addendum #7 refers to "other fees/commissions". Can you please clarify which fees/commission this is referring to?	The "fees" refers to any fees to users (offenders, friends, family of offenders) of the services and purchasers of the products. The "commissions" refer to the commissions paid to the IDOC from revenue generated by charging the aforementioned fees to users.
12	SECTION 3.2.3 ONLY	Addendum #7, also states "Other fees/commissions will be evaluated in the Management Assessment/Quality section of the RFP." How many of the 40 points for the Management Assessment/Quality section will be determined by the "other fees/commission"?	The point allocations within the internal scorecard for Management Assessment/Quality are confidential.
13	SECTION 3.2.3 ONLY	Of those points associated with the "other fees/commissions", how will the awarded point amount be determined? Will there be a formula used to calculate the awarded points or is it just subjectively determined?	The point allocations within the internal scorecard for Management Assessment/Quality are confidential. They will be one among many factors looked at to determine the quality of the Respondent(s) overall program.

14	SECTION 3.2.3 ONLY	IDOA had already received our proposal on the morning of April 21, 2017 to ensure we met the April 24, 2017 deadline. On the afternoon of April 21st, the latest Amendment was posted. Since our proposal was submitted without including fees/commissions in the Management Assessment/Quality sections, please confirm that our original, timely submission is acceptable.	There were no changes made to what information will be evaluated or how proposals will be evaluated. The Amendment included corrected and clarifications information only.
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